



# Campaign



imagino Campaign is a software solution that manages and automates marketing campaigns, to create highly personalised, data-driven customer experiences.

Campaign implementation is facilitated by visual planning, managing interactions and coordinated execution across all channels. To meet segmentation and personalisation criteria, the use of a rich and extensive data base increases the effectiveness of campaigns. imagino Campaign doesn't need to create and run a new database, and can take direct advantage of your existing customer repository. Marketing campaigns can then be configured immediately. Data is enriched to personalise the content of interactions across mediums. Finally, integrated campaign reports make it easy to analyse the performance of your marketing programmes.

MAIN

## **FEATURES**

Mapping your CRM data

Access your customer data, wherever it is.

Campaign manager

Define marketing actions, their recurrence, automation and monitoring (campaign reports) from a single interface.

Simple & powerful segmentation

Perform queries based on any criterion, including advanced concepts such as households, companies, RFM score, etc.

Personalised content

Create rich, highly personalised content, integrate personalisation fields and display loops.

Example: the last 3 products purchased over the last 6 months.

Volume & real-time

Send very high volumes of scheduled marketing campaigns, run campaigns in real time with a trigger (e.g. order confirmation, basket abandonment, etc.) and manage sender deliverability.

MAIN

## BENEFITS

- Return on investment after 9 months
  - > Enhanced customer knowledge
  - > Quantitative and qualitative increase in conversion
  - > Reduced customer acquisition costs
- Integration of a lightweight, powerful solution into your environment
  - > Direct access to data
  - > Automation of omnichannel customer experiences
- ✓ Increased productivity personalisation
  - > Optimise customer engagement through personalised communication
  - > Ability to generate more and better qualified leads
- Lower churn rates



# ARCHITECTURE & PLATFORM

imagino Campaign is based on a powerful software platform developed by our teams for maximum efficiency, with the following special features:

- Cloud-first SaaS platform
- Experience designed for marketing users
- High service availability
- Easy to connect to pre-existing systems
- Integration of behavioural web data using the imagino tag
- Encrypted protocols (https, etc.) with authentication
- Distributed and scalable architecture
- Compatibility with different digital interfaces (tablet, telephone, etc.)
- Data hosted in the European Union

### **FEATURES**

BY CATEGORY



#### Access

- Mapping of existing data
- Filtering



#### Segmentation

- Advanced segmentation
- Access to pre-defined indicators
- Access to digital data (see Tag option)



#### Campaign Automation

- Asynchronous and synchronous, eventbased or date-based activation solutions
- Customer journey
- ▶ Deliverability management
- Reports: clicks, open operations, dashboard
- Invalid address management
- Duarantine and blacklist management
- **▶** Subscription cancellations



#### Content

- Access to all data
- ▶ Advanced personalisation
- Collection browsing
- Mirror page
- ▶ \*Content management (see option)





#### Security

- User rights
- **▶**SS0

#### OPTIONS

- Template-based content management
- ▶ imagino Tag

Tracks customer web browsing without cookies

SOME USE-CASES

# Digital & omnichannel loyalty

Manage loyalty programs across all channels by implementing personalised customer journeys.

#### Retargeting

Promote customer engagement through communication campaigns at various events: shopping cart abandonment, product promotion and approval, marketing initiatives, etc.

#### Confirmation campaign

Trigger a unique customer experience through an event to reinforce engagement based on speed of service response, the principle of security – confidentiality and highly personalised content.